



Factors to Consider When Deciding to Go (or Not Go) for a Grant Opportunity.

When determining if you should go for a grant opportunity, check the following:

If you answer "GO!" for each factor on the list, go forward with confidence! If you answer "NO-GO" for up to 1 or 2 factors, proceed with caution. If you answer "NO-GO" for 3 or more factors, consider moving on to the next funding opportunity.

GO	NO-GO	
	Alignment	Your goals for the proposed project align with the vision of this funder and grant opportunity.
	History	Your organization has a history of funding from this funder.
	Relationship	You've identified a human connection (staff, board, volunteer) to an influencer at this foundation.
	Invitation	You've contacted the funder and received a warm invitation to apply.
	Preparedness	There is sufficient time and the right team to prepare a thoughtful application and required supplemental materials including a budget.
	Need	There is evidence that the proposed initiative fills a demonstrable need.
	Odds	Your organization can be competitive relative to the number and credentials of other contenders.
	ROI	The potential gain warrants the costs in time/effort/money to apply.
	Vision	The project/initiative you are proposing is in line with the organization's strategic plan and goals.
	Expertise	You have internal experts or committed partners with credentials to lead the proposed initiative.
	Requirement	If the grant is awarded, the future reporting requirements are achievable.

